

**WILLIAM CHARLES NORTON**  
**701 PRINCETON DRIVE, WINCHESTER, KY 40391**  
**Home 859-745-4176 \* Cell 859-229-3273 \* Fax 810-815-0939**

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**EDUCATION:** B.A. in Accounting, Eastern Kentucky University, Graduated 1974  
GAB Policy Coverage School, Denver, CO  
GAB Property Estimating School, Denver, CO

**CERTIFICATIONS:** NFIP Certified for Residential, Commercial (Large), Mobile Home & Condo; North Carolina (NCJUA) Certified; State Farm Certified in Wind/Hail, Flood, Earthquake, Commercial & Large Loss; Farmers Certified; THIG Certified; and Hazmat Certified at Technician Level

**OCCUPATION:** Independent Adjuster - Licensed in Kentucky, Alabama, Texas, Oklahoma, Mississippi and Florida  
Catastrophe Adjuster

**AFFILIATIONS:** National Association of Catastrophe Adjusters (NACA), Past President  
Bluegrass Claims Association, Inc.  
Greater Louisville Claims Association

**CATASTROPHE  
EXPERIENCE:**

**Catastrophe Adjuster**

1992 to present

2006 – New Orleans, LA, Hurricane Katrina, NatCat & CJ&W  
2005 – New Orleans, LA, Hurricane Katrina, NatCat & CJ&W  
2005 – Biloxi, MS, Hurricane Katrina, Phillips Greene & Co.  
2005 – Miami, FL, Hurricane Katrina, CJ&W  
2005 – Pensacola, FL, Hurricane Dennis, CJ&W  
2005 – Orlando, FL, Hurricanes, CJ&W  
2004 – Orlando, FL, Hurricanes, CJ&W  
2004 – Denver, CO, Hail Storm, Catastrophe Specialists, Inc  
2004 – Coon Rapids, IA, Hail Storm Catastrophe Specialists, Inc  
2003 – San Diego, CA, Fires, Thunderbird Catastrophe Services  
2003 – Outer Banks, NC, Hurricane Isabel, James C. Greene Co.  
2003 – Murfreesboro, TN, Hail, Catastrophe Specialists, Inc.  
2003 – Rochester, NY, Ice Dams, Insurance Claims Adjusters, Inc.  
2003 – Lexington, KY, Ice Storm, Trentham & Associates  
2003 – Los Angeles, CA, Wind, Thunderbird Catastrophe Services  
2002 – Charlotte, NC, Ice Storm, United Claim Service  
2002 – Charlotte, NC, Ice Storm, James C. Greene  
2002 – Los Angeles, CA. Mold Claims, Farmers Insurance Company  
2002 – New Orleans, LA, Hurricane Isidore, Central Claims Service  
2002 – Eastern, KY, Flooding, Insurance Network Services  
2002 – Louisville, KY, Hail/Tornado, Trentham & Associates  
2002 – Rochester, NY, Ice Dams, Insurance Claims Adjusters, Inc.  
2001 – New York, NY, WTC Event, Insurance Claims Adjusters, Inc.  
2001 – Houston, TX, Flood, Colonial Catastrophe Claims Corporation  
2001 – Omaha, NE, Hailstorm, Insurance Claims Adjusters, Inc.  
2001 – Seattle, WA, Earthquake, Insurance Claims Adjusters, Inc.  
2001 – Rochester, NY, Ice Dams, Insurance Claims Adjusters, Inc.  
2001 – Chicago, IL, Ice Dams, Insurance Claims Adjusters, Inc.  
2000 – Cleveland, OH, Wind Storm, Cunningham Lindsey

**CATASTROPHE  
EXPERIENCE:**  
(Continued)

2000 – Toledo, OH, Sewer Backup, Cunningham Lindsey  
2000 – Chicago, IL, Wind & Hail Storm, Sakansky  
1999 – Miami, FL, Hurricane “Irene”, CJ&W  
1999 – Outer Banks, NC, Hurricane “Floyd”, James C. Greene Co.  
1999 – Morehead City, NC, Hurricane “Danny”, James C. Greene Co.  
1999 – Cincinnati, OH, Tornado, Global Claim Services  
1998 – Gulf Shores, AL, Hurricane “Georges”, CJ&W  
1998 – Bowling Green, KY, Hail, McCloud Claims Service  
1998 – Miami, FL, Tornado, CJ&W  
1997 – Los Angeles, CA, Windstorm, Thunderbird Catastrophe Services  
1997 – Gulf Shores, AL, Hurricane “Danny”, CJ&W  
1997 – Grand Forks, ND, Flood, Colonial Catastrophe Claims Corporation  
1997 – Louisville, KY, Flood, National Catastrophe Claims  
1997 – Seattle, WA, Weight of Ice/Snow, Thunderbird Catastrophe Services  
1996 – Topsail Beach/Surf City, NC, Hurricane “Fran”, James C. Greene Co.  
1996 – Phoenix, AZ, Windstorm, Peter Corrick & Associates  
1996 – Louisville, KY, Hail/Tornado, Trentham & Associates  
1996 – Bridgeville, PA, Ice Dam, Worley Catastrophe Service  
1996 – Allentown, PA, Ice Dam, CJ&W  
1995 – St. Thomas, USVI, Hurricane “Marilyn”, CJ&W  
1995 – Cocoa Beach, FL, Hurricane “Erin”, CJ&W  
1995 – New Orleans, LA, Flood, Pike Adjusting Company  
1995 – Los Angeles, CA, Wind, Hartka (CATS Unlimited)  
1994 – Miami, FL, Topical Storm “Gordon”, CJ&W  
1994 – Houston, TX, Flood, Pike Adjusting Company  
1994 – Atlanta, GA, Flood, CJ&W  
1994 – Los Angeles, CA, Northridge Earthquake, Pilot Catastrophe Services  
1993 – Owensboro, KY, CAT 56, Gay & Taylor  
1993 – Tampa, FL, “Storm of the Century”, Pike Adjusting Co. & CJ&W  
1993 – Atlantic City, NJ, Flood, Pike Adjusting Company  
1992 – Homestead, FL, Hurricane “Andrew”, CJ&W

**WORK  
EXPERIENCE:**

1985 to 1992

RELIABLE RECONSTRUCTION, INC., Lexington, KY

**President/Owner**

Responsibilities included performing job cost estimating and bidding using a computerized estimating package; selling jobs to insurance companies and homeowners; coordinating all public relations efforts with insurance agents and adjusters; supervising all employees and production of jobs; and implementing a computerized office accounting, management, and estimating system. Achievements: Built new company to \$1.5 million in sales.

- 1980 to 1985           McMAHON CONSTRUCTION COMPANY, Lexington, KY  
**Vice President/Sales Manager/Estimator**  
Responsibilities included sales; bidding on jobs; supervising production and employees; and other management duties. Achievements: Increased sales from \$1.5 million to \$3.5 million in five years; advanced from sales and estimator to Vice President in three years.
- 1979 to 1980           BOB WELLS CONSTRUCTION COMPANY, Lexington, KY  
**General Manager/Estimator**  
Responsibilities included starting a new office; developing business sales; estimating and bidding on jobs; and supervising construction.  
Achievements: Increased sales from zero to \$500,000.
- 1974 to 1979           GENERAL ADJUSTMENT BUREAU (GAB), Louisville, KY  
**Property Adjuster**  
Responsibilities included adjusting property claims; negotiating settlements; performing damage estimates; and interpreting insurance coverages.

**REFERENCES AVAILABLE UPON REQUEST**